



## Farm Management Practice Leader

It's an exciting time to be in Canadian agriculture. Many farm families have ambitious targets for growth, and are embracing fresh ideas, new technologies and innovative ways of working. As these farms expand in size and complexity, the farm leaders of today and tomorrow are looking for support, advice and professional services.

Backswath Management is a successful and growing farm management consulting firm operating in Manitoba, Saskatchewan and Alberta with plans to offer more services to farmers on the Prairies while expanding to serve farm families across Canada. To achieve our ambitious goals, we are looking for an exceptional professional to join Backswath as our Farm Management Practice Lead. The Farm Management Practice Leader collaborates with the Agribusiness and Peer Group Practice Leaders, all reporting to the CEO.

### About the role

- You collaborate with other Practice Leaders and Leadership Team in the accomplishment of the company's overall goals.
- You play a key role in providing leadership to internal and external audiences as it relates to the Practice and integrated Service Lines.
- You work to enhance and promote the company brand and to deliver on the value proposition presented to market segments.
- You have responsibility for the growth and development, operation, related efficiency and the financial performance of the Practice.
- You generate an annual amount of work and activity-related revenue for others in the related Practice Area, across the integrated Service Lines as agreed to in the annual business plan.

### You are perfect for this role if you have...

- A passion for agriculture and background/experience in the agriculture sector.
- Demonstrated leadership, consulting and business development experience.
- Led a team of consultants.
- Thrive in an entrepreneurial environment.
- Set goals for performance and growth.

*Your business. Your success.*

- A customer-centric approach to consulting.

**How to apply?**

To have a confidential conversation and learn more about the position, contact Josée Lemoine, COO. Josée would be pleased to discuss the opportunity in more detail and provide you with a detailed job description. You can reach Josée at:

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Visit our website [www.backswath.com](http://www.backswath.com) to learn more about Backswath Management.

