



Farm Management Practice Leader

It's an exciting time to be in Canadian agriculture. Many farm families have ambitious targets for growth, and are embracing fresh ideas, new technologies and innovative ways of working. As these farms expand in size and complexity, the farm leaders of today and tomorrow are looking for support, advice and professional services.

Based in Winnipeg, Backswath Management is a successful and growing farm management consulting firm operating mainly in Manitoba, Saskatchewan and Alberta. Our plans include offering more to farmers on the Prairies while expanding to serve farm families across Canada. To achieve our ambitious goals, we are looking for an exceptional professional to join Backswath as our Farm Management Practice Lead. The Farm Management Practice Leader collaborates with the Agribusiness and Peer Group Practice Leaders, all reporting to the CEO.

About the role

- You have responsibility for the growth and development, operation, related efficiency and the financial performance of the Practice.
- You play a key role in providing leadership to internal and external audiences as it relates to the Practice and integrated Service Lines.
- You work to enhance and promote the company brand and to deliver on the value proposition presented to market segments.
- You generate an annual amount of work and activity-related revenue for others in the related Practice Area, across the integrated Service Lines as agreed to in the annual business plan.
- You collaborate with other Practice Leaders and Leadership Team in the accomplishment of the company's overall goals.

You are perfect for this role if you have...

- A passion for agriculture and background/experience in the agriculture sector.
- Demonstrated consulting and business development experience.
- Led a team of consultants.
- Thrive in an entrepreneurial environment.
- Set goals for performance and growth.

Your business. Your success.

- A customer-centric approach to consulting.

How to apply?

Send your resume and cover letter to careers@backswath.com. Your submission should include why you believe you are the perfect fit for this role, your relevant qualifications and experience and your desired compensation. If you would like to learn more about the position before applying, please contact Josée Lemoine, COO and she would be pleased to discuss the opportunity in more detail and provide you with a detailed job description. Josée can be reached at 204-275-0458 ext 201 or josee.lemoine@backswath.com

www.backswath.com

